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### 10 Powerful Business Networking Skills to Build Rapport ...

Asking questions is a uniquely powerful tool for unlocking value in organizations: It spurs learning and the exchange of ideas, it fuels innovation and performance improvement, it builds rapport ...

### The Surprising Power of Questions - Harvard Business Review

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Building rapport also means leveraging your loyalty, where trust converts to continued business. In one study, survey respondents categorized companies as either "trusted" or "distrusted." When consumers didn't

trust a company, 63% refused its product, 58% criticized the company to a friend and 37% shared negative opinions online.

**How to Build Rapport, A Quick & Effective Guide | Tony Robbins**

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**The Power Of Business Rapport Use Nlp Technology To Make ...**

Connecting with others is crucial to success in business and personal relationships as well as our overall well-being. However, learning how to connect with someone is not always easy, especially if your trust has been betrayed or you don't have good relationship role models. Here are five ways you can form an instant connection with anyone and build a foundation for a deeper relationship.

**How to Create an Instant Connection & Build Rapport | Tony ...**

Positive customer service phrases can enhance customer engagement, drive up satisfaction, and reduce customer churn rate. Luckily for you, finding and using the magic words is not hard; all you have to do is remember a few simple rules and commit to positive scripting.

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The feel is generally more business-like where the time goes by more quickly and dead air and pauses are less tolerated. 2. Time and space for rapport-building at the start of meetings

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